THE SENSATION OF NEARNESS COLLEGE

WITHOUT SIGHT OR TOUCH.

Investigation Into the Matter of Results of Canvass of Four Boston Sound-Reflection and the Reflection of Radiant Heat.

From the Literary Digest.

Those who have felt, in a dark room, a In the lives of thousands of young men sensation of the proximity of some article and women June is the most eventful of furniture or of the walls, and who month of the year, for it marks the end think that this sensation is not merely of college life and the beginning of a imaginary, will be interested in a letter career. The past month has been no exwritten to London Nature by Dr. Charles ception, and according to newspaper ac-H. Melland of Manchester, England, in counts, the total number of this year's which he describes some experiments on college graduates has exceeded that of the subejct. Dr. Melland believes that this any preceding year. It is generally feeling of the nearness of objects in the known and generally expected that coldark, by which blind persons often assert lege men scatter to the four corners of that they are correctly guided, is the re- the globe, into every occupation and prosult of inferences, partly from sound-re- fession known to the modern world. But flection and partly from the reflection of we can speak with less generality and radiant heat, the latter being perceived less certainty of the hosts of college especially by the face. Says Dr. Melland: woman graduates. Do they scatter to the

"Working as I was frequently until a uttermost parts of the world, do they late hour in the pathological laboratory crowd into every kind of business and of a London hospital which opened off profession? the entrance hall, I had, in order to reach my room, to cross the hall obliquely and have been especially prevalent the last enter the corridor by a wide door, some few years to the effect that college womsix feet wide, with folding glass doors, en are forsaking beaten paths and are ly walked well out into the hall from has been interesting to learn the intenturned to the right when I thought I was has seemed fair to assume that the colbetween the doors. I found, a good deal en as a whole, would be typical of any to my surprise, that though in the dark, similar group in any other section of the even though I shut my eyes, I could judge country. At any rate, the result of the as I walked through, very accurately, to investigation of this article is based which of the two doors I was nearest. I wholly upon these four institutions. made a large number of observations and the constant result was sufficient, I think, these four schools, exclusive of those renearer one side than the other; and, further, if I gradually moved toward one or other side, when I got within a few inches of the door I 'felt' that I was getting very close to it.

The way in which I felt this is difficult to describe, but the sensation of 'nearness' was situated in my face, on my forehead and cheeks, and seemed to be particularly keen on turning my cheek in the direction of the surface that I was to was that there were two different pro-cesses involved; in the first case (1) the approaching. The conclusion that I came nearness of a solid body was made evi- which they have, temporarily at least, dent by difference in the reflection of chosen for their career. Without exand in (2) the differences in the reflection have been familiar with conditions of of the heat of the face from a surface preceding years that 1900 has been espeat varying distances were the cause of cially favorable to the placing of those the sense of nearness or farness. It will graduates who have sought positions. be seen that I had arrived at almost pre- The two preceding summers had proved cisely the explanation which Dr. McKen- deserts of discouragement to ambitious drick puts forward as the explanation of graduates, for, because of the general the power of the blind to recognize their business depression, occupations of every relation to externals.

tion I tried the effect of walking in stock- career expects to spend most of the first minished my power of recognizing my but last year it was well into the winter inged feet, and found that it sensibly diposition; this is, of course, quite analogous to the difficulty, which Dr. McKendrick describes, experienced by the blind cent of the total number of graduates when there is snow upon the ground."

Minute Sound Changes.

Since these first observations were made by Dr. Melland he has, he tells us, noted other occasions on which minute sound changes have furnished similar information. Any one, he says, may read- of the supply! ily prove for himself in walking in the dark or with the eyes shut along a corridor with doors, some open and others closed, how easy it is to recognize when one comes opposite one of the open doors, owing to difference in resonance. Again, he has more than once noticed when riding on top of a tram car that he has been 'sensible" of another passenger sitting quietly down on the seat behind, not through any sound that he has made, but, by his cutting off a portion of the general roar of traffic. He goes on:

It is the finer sound indications of this type, to which we customarily pay little heed, since our eyes yield us more rapid and more complete information, that convey so much information to the blind, whose ears, if not more keen, are more intent, and the blind man's stick undoubtedly serves not only to feel his way with, but by its tap to supply a source of sound the resonance of which may be noted. There is still much haziness, even among those who have to do with the management of the blind, as to their psychology, and one superintendent of a blind asylum with whom I am acquainted, indulging in that mysticism which at the present day is so fond of explaining phenomena, of which by experiment one may learn something, by theories of which we know nothing, would drag in that blest word 'telepathy' to explain the blind man's knowledge of the surrounding objects.

Perception of Heat.

"(2) The second principle involved, viz., the reflection of the heat of the face from adjacent surfaces, is not so easily verifiable. I feel fairly confident, however, that accurate observations with a delicate surface thermometer would show that the cheek was receiving a certain amount of reflected heat as it was approached near to a solid object. That Dates Back to the First Water Systhe skin of the cheek is peculiarly sensitive to the degree of temperature will be readily admitted by any one who has seen a laundress testing the proper heat of her fron by holding it to her face. Further, the repetition of the experiment with the use of a mask, which would minimize the sensitiveness of the skin to changes of temperature, has struck me as likely to give conclusive results, and I am particularly interested to find this supposition supported by Dr. McKendrick's statement that the blind

Salesmanship and Psychology.

ceeds in his most difficult business knows might be called the speedway of our several factors to which he gives his grandfathers. In those days there were own names. He must have a reasonably good, useful and necessary article to sell. hall Gardens. At its back was one of He must get to know his prospective cli- the select hostelries, where the dandies of ent's business needs and problems. He that period would stop to partake of must believe in his own article as com- the old pump performed a like service pletely as a Presbyterian does in pre- for their prancing steeds. destination. He must have tact and address, and he must get his client's undivided, impartial and interested attention while he talks of the thing he wishes marked the onward march of progress. to sell him. We call this "salesmanship." It is in reality the product of a simple, sensible analysis of the situation, on turn took their places, and they again sound psychological principles, to induce were succeeded by other structures, until interest in such cumulative form that the now the old pump is surrounded by skybuyer is, as it were, hypnotized by the scrapers and at times shadowed by the seller for the time being, and comes under his influence and yields to his suggestions as his mind follows the workings of his interviewer's mind.

Now, there are many intervening factors that help to bring about the happy termination of the seller's visit-an order. There must be a need on the part of the will be thrown thousands of gallons of buyer. It is vague or indeterminate, and water to the old pump's one. he is perplexed by the multitude of devices on the market other than the one to bring forth its stream of cool and rehis visitor is exploiting. It is the vis- freshing liquid, except when some part tior's task skillfully to rid his client's has worn out from time to time, but even mind of all thought of any device but his then it has generally been repaired own, and to make plain and concrete quickly. what before was perplexing and nebulous, In his advocacy the seller must so work on his client's mind that, for the time being, there appears to be no other conclusion to the interview but the giving ing order as the day it was first installed. of the desired order. He must put his case as Thoreau said of Carlyle, with such irresistible logic that no other view could, for the time being, seem to be possible or tenable. This is salesmanship raised to the dig-

nity of a science. But it is simply psychology applied to a cold, business propo-

Robbed on Way to Camp Meeting. and then work the old handle up and House conferees had been the last of them report. CHICAGO, July 29.-Rev. H. P. Bergh. Danish missionary, while on his way to tacked num; the Northwestern depot and robbed him of a wallet containing \$55 and a check for \$38. Mr. Bergh reported the case to the police, but detectives sent to investigate made no arrests.

That he could not talk.

"Why not?" asked the newspaper men, who added, by way of persuasion, "it will all be out in a few minutes, any-disfigurements even to the police, but detectives sent to investigate made no arrests.

PROXIMITY OF OBJECTS TOLD WHAT THIS YEAR'S GRADUATES WILL UNDERTAKE.

Institutions-Young Women

Will Take Up Teaching.

From the Boston Transcript.

which were, as a rule, fastened back. The rushing into business careers and all hall and corridor were unlighted. I usual- sorts of odd and unusual occupations, it the door of the pathological laboratory, tions of this year's crop of graduates. It opposite the door opening into the cor- leges of Greater Boston-Wellesley, Radridor, and then walked straight forward cliffe, Tufts and Boston University-tak-The total number of graduates from to preclude any idea of mere coincidence. ceiving master's degrees, was 448. Of this I found I could even form a trustworthy number eight are graduates of the medestimate if I was only a few inches ical departments, two from law and three from dental. As was to be expected,

Wellesley stood first in number of grad-

uates (271). Boston University had the next largest number (83), Radcliffe 69 and

Eighty Per Cent Have Positions. In the case of each of these institutions the persons interviewed have been deans, professors, proctors or others officially brought into close contact with the stukind showed "No help wanted", signs. "(1) To test my theory of sound reflec- Every graduate facing a bread-earning before many could get any sort of a foot-hold. This year something like 80 per who have planned to get into any kind of work have already found positions. This is certainly a refreshing bit of good news, for there have been not a few doleful prognostications of the speedy approach of the day when college women would glut the market. The demand for college women seems yet to be in excess

Not Going Into Business.

Ten years ago it would have been asserted unhesitatingly of woman college graduates that the big majority went at once from college into teaching. But if have heard the statement once during the past year I have heard it a hundred times-that girls just fresh from college are forsaking the teaching profession for a business career. Newspapers, magazines and newsmongers have so filled our minds with accounts of hen-raising, restaurant-keeping. clerking college graduates that one could say without the least hesitation that times have changed and that the average college girl goes in search of a business career. But this is absolutely not true-a thousand rumors and assertions to the contrary notwithstanding. The great majority of those college graduates who must or wish to work immediately upon graduation go directly into school teaching-and chiefly. of course, into high school teaching. In general terms 80 per cent of the graduates of this year's class from Boston University expect to teach and 60 per cent have already secured positions (an unusually large number stepping into positions with four-figure salaries). Almost 75 per cent of Tufts graduates also plan to become pedagogues. Of the Wellesley class four-fifths of those who expect to work at all have registered for teaching positions, and of the Radcliffe graduates practically all those who are searching for positions of any kind will register or have registered for teaching positions. Of these one-third have already secured schools.

tem of Great City-Trinity Place and James Street.

From the New York World.

With everything modern around it, the old pump at the corner of Trinity place and Thames street stands today, a pleasant reminder of scenes in the days of long ago. It is old, very old, but as to do not so readily avoid an obstacle if the its correct age local historians differ, for face is covered." some have placed it as much as 250 years, or since the days when New York had its first water system.

It is said to have been one of a number Every commercial traveler who suc- of pumps which were placed along what success depends largely upon great-great, and perhaps more great, many fashionable residences around it, and nearby were the well known Vauxthat which cheers the inner man, while

Skyscrapers Surround Pump.

And then came the changes which Buildings of all descriptions replaced the residences of the wealthy, factories in tallest of them all, the Singer tower. Overhead run the swift electric trains and underneath speed the cars in the subway, and, as if to emphasize its age and capacity, there are being installed in this section the hydrants for the high-pressure service, from a single one of which Yet the ancient relic has never failed

Interest in the Relic.

It does seem strange to see that hardy old pump standing there in as good work-Many passersby who have never seen it before will stop and look at it longingly, perhaps bringing back to mind the days when they were in the country with a certain pump in view.

Some will walk around it, viewing it from all sides, and then resume their journey. Others will slip up to it, looking to see if any one is watching them, and then work the old handle up and the tiny stream of water issues from its relative to the situation led to the infersturdy spout.

Even the husky and unpoetic truck

INNELL'S DRUG STORE, 904 F ST

Our competitors imitate our ads. One went so far as to put my name on window to mislead the public.

IMMENSE THREE-DAY SALE OF HOT WEATHER DRUGS, DRUG SPECIALTIES AND BATH AND TOILET NECESSITIES

SPECIALS FOR TODAY, FRIDAY AND SATURDAY

ALL TOILET ARTICLES REDUCED.

Woodbury's Scalp Cleaner-50c size-25c.

Hay's Hair Health-50c size-33c.

RELIABLE DEPILATORY, in powder, should always be used for the removal of superfluous hair. Do not use unknown remedies, as they are not reliable, and the hair will re-

turn as fast as if you shaved with a razor. Regular price, \$1.00.

Nadine Soap-25c size-15c. Amorita Beauty Cream, a greaseless cold cream-50c size-23c

Balm of Almonds, for the face and neck—50c size—33c jar.
Munyon's Witch Hazel Face Cream—25c size—13c.
Munyon's Hair Tonic—50c size—21c.
Munyon's Hair Tonic—\$1.00 size—46c.

Reliable Hair Invigorator.

freeing it from dandruff, and stimulates the roots of the hair, preventing that dry, lusterless appearance and tending to delay that very natural loss of hair which should come only with ex-

treme old age. Regular \$1.00 size-special Friday and Saturday-

Danderine—\$1.00 size—67c. Woodbury's Hair Tonic—\$1.00 size—50c. Pinaud's Hair Tonic—\$1.00 size—69c. 50c size, 39c.

Dr. Charles' Flesh Food-special price, 27c.

Java Rice Powder—25c. SULPHUR SOAP, for the skin—25c size—13c.

CARBOLIC SOAP, for the skin-25c size-13c. Euthymol Tooth Paste-2 packages, 25c.

Squibb's Carnation Talcum—special, 14c.

PEROXIDE HYDROGEN-25c full pint.

Best French Rose Water-25c pint.

Fresh Lavender Flowers—20c pound. Pivers' Sachet Powder—1-ounce bottles—50c.

Turkish Towels and Bath Mats-50 per cent off.

Mennen's Sen Yang Powder-11c.

Hairgro-The Hair Tonic with a reputation. Cures dandruff-

Other druggists prefer to sell Castile Soap by the cake. They

Genuine Imported Bay Rum-39c pint bottle. This is the genu-

One-pound can Violet Talcum-6 times the size of Mennenis-

An excellent dentifrice and mouth wash; an antiseptic for sores, cuts, burns, etc. A bleaching agent for the skin and hair.

Celestial Bouquet-This exquisite flower-like fragrance is the

most popular perfume of the day. Department store price, 59c ounce—special Friday and Saturday, 39c ounce.

Theatrical Cold Cream-used by leading professionals-1-lb. can, 50c. Guaranteed not to turn rancid.

COUPON—Melrose Extract.

This well known extract has never been sold for less than 50c oz. Special with this coupon, 21c oz.

ONE-MINUTE CLINICAL THERMOMETER, special, 49c,

EXTRACT OF WITCH HAZEL, in full pint bottles, for 15c.

This extract is made by the same concern that makes Pond's

Extract. It is the people's remedy for piles (all kinds), toothache,

headache, earache, sore throat, sore eyes, nose bleed, bleeding

lungs, stings of insects, neuralgia, female complaints, hoarseness,

3 and 4 qt. HOT-WATER BOTTLES, 69c. A genuine bargain. They sell regularly for \$1.50. Only reason for selling is the size.

For disinfecting the sick room, cellar or closets we sell you a quart bottle of 5 CHLORIDES. Just the season of the year.

OUR SPECIAL MAGIC OIL ATOMIZERS, sold by other drug stores at \$1.00 with 2 bottles. Just the atomizer for Firnoi and other oils. Our price, 50 cents.

ROGERS CLEANSITALL-For cleaning clothes and gloves;

CASTOR OIL, 1b.....25c

Dutch Cleanser, 6c; any quantity

Glycerine Suppositories, regular 25c bottles (1 doz. in bottle),

MERCK'S PHOSPHATE SODA, in 1-lb. cans, 15c. We always

LONG ISLAND MALT\$1.25 dozen

MARVEL WHIRLING SPRAY SYRINGES. Regular price, \$3.50. Special, \$2.35. This is the genuine and has never been edvertised at a less price by any one.

LANOLINE, 1-lb. cans......25c

PURE GLYCERIN, 1b.....25c

WHALE OIL SOAP, for saraying plants and flowers. 10c for

\$2.00 Fountain Syringes or Water Bottles for \$1; guaranteed

ANTI-COLIC NIPPLES, 3 for...... 10c

BLACK NIPPLES, 25c dozen; 2 for...... 5c

Agents for Parisian Sage Hair Tonic and Wyeth's Sage and

LIQUID GREEN SOAP, for shampooing the hair-large bottle.

RUBBER GLOVES—the good kind—same as rubber stores sell

Peroxide Cream, a greaseless cream; usually sold for 25c.

sell Merck chemicals when you do not specify, as we think they

WELCH GRAPE JUICE-quart size, 37c; pint size, 19c.

Invigorator, \$1 size. Special, 49c.

MUNYON'S PAW PAW Tonic and

can charge a higher price that way, and they say that they have

to charge for the waste and labor of cutting it. Why not cut it yourself and see if there really is any waste? We are offering Genuine Imported Castile Soap—15c pound—by the bar.

This efficient preparation, if properly used, cleanses the scalp,

Special with this coupon, 49c.

50c size—special, 39c. Danderine—25c size—15c.

Mennen's Talcum-11c.

special, 19c.

with certificate.

varicose veins, all hemorrhages.

LISTERINE. 25c size, 14c.

No odor. Price, 25 cents.

Menthol Inhalers, 5c

sold to you.

removes grease spots; large bottle, 19c.

LISTERINE, \$1.00 size, 59c.

PHOSPHATE SODA, pound cans, 15c.

EPSOM SALTS, pound, 5c.

CHLORIDE OF LIME, in one-pound package, 10c.

BELLADONNA PLASTERS-15c kind-4 for 25c.

Herpicide, \$1.00 size, 69c; 50c size, 35c.

HOUSEHOLD AMMONIA, 6c.

VIOLET AMMONIA, 11c.

HAARLEM OIL, 3 bottles for 25c.

LIME WATER FREE-any quantity.

PURE BLACK PEPPER, 25c lb.

Colgate's Shaving Soap-5c cake.

Nadinola Cream-50c size-39c.

D. & R. Cold Cream-10c tubes-6c tube.

D. &. R. Cold Cream-25c tubes-16c tube. D. &. R. Cold Cream-50c fars-38c jar.

Maxim's Cold Cream-1-pound can-special, 49c.

MR. SMOKER,

There Is a Time and Place for Everything.

Time—Friday and Saturday. Place-O'Donnell's Cigar Dept. Everything—Cigars, Cigarettes and Tobacco.

Special Prices in Cigar Dept.

Now is the time to purchase your clgars and cigarettes before A glance over our cigar stock puts you under no obligation to buy unless you think you can get your money's worth. Remember, we always try to please the smoker with anything purchased at special prices.

Newport Club 5c Cigar-the kind of smoke one will enjoy at any time of the year-7 for 25c; \$3.50 per 100.

Sepia Cigar, which has the appearance and quality of an average 10c cigar-3 for 10c, 8 for 25c, \$1.50 per box.

High tariff has not affected the scale of prices on our cigar-

ettes, and don't let the other fellow stick you. Have you ever smoked Fatima Cigarettes? Get wise to Nazma 15c Cigarettes. Tomorrow only 10c per package.

Eillian Russell and Amoretto Cigars, formerly sold at 5c, have at last wandered down to 2 for 5c; \$1.25 per box. We only have 40,000 Dean Cigars left in the Panatella shape. Get busy now while they last. 3 for 10c; 8 for 25c; \$1.50 per box.

smoke-3 for 10c; \$1.50 per box. Dan Sully 5c cigar is one of our latest and best smokes ever offered to the smoker at 8 for 25c; \$1.50 per box.

El Gaurde, a 5c cigar of quality and appearance of a 10c

William Ladd, 11 for 25c; \$1.11 per box. Peter Pan, Republica, Dan Sully, Blue Bird, Spanish Club, Dean Panatella, Rough Rider, Hoffmanettes, Owl, Hoffman House, Jr., Reveller, Rosa Delicada, Three Cubans and Flor de Junco, which are regularly sold at 5c. special. 3 for 10c, 8 for 25c,

\$1.50 per box. Ve Old Time Factory Smoker Ponciols First Hero, Little Bobbie and El Enfantico, 5c cigars, 7 for 25c; \$1.75 per box. La Creso, Manila Girl, Newport Club and Ponciola 5c cigars,

Stachelberg Smoker, Gipsy Queen and Fam de Bouquien, regularly sold at 5c, special at 3 for 10c; 9 for 25c; \$1.39 per box. Rabelais Cigars-for the smoker who knows the Barrister at These cigars are sold to sacrifice at 5c straight; \$2.50 per

The best Stogie ever made-PHOEBUS. Retailed at 2 for 5c. Our price, 3 for 5c; \$1.50 box of 100.

Hoffman House Bouquet, Windsor House Bouquet, Robert Burns.

7 for 25c; \$3.50 per 100.

Straight: Box of 50, \$2.50. Only house in United States selling them at these prices. Trust stores sell them at 25 to 50 per cent more.

10c Cigars at 5c

Rexall Remedies

or urinary ailment to try REXALL KIDNEY REMEDY at our risk. It will cost nothing unless it helps you satisfactorily. Price 50c

Rexall Foot Powder-comforts tired and aching feet-10c box. Rexall Eczema Ointment-the worst cases of eczema have been

Rexall Sarsaparilla-for the blood and that tired feeling-\$1

Walnutto Hair Stain-60c size-special, 40c. Manicure Sticks, the kind that you buy 2 for 5c. Special Friday and Saturday, 12 for 5c. Reflecto Furniture Polish, gives the old furniture the appear-

ance of new. 25c bottle, 19c; 50c bottle, 29c. Absorbent Cotton, 21c pound. Paris Green, for killing bugs on flowers and plants, 29c lb.

Patey's Imported Cold Cream-25c size-special, 12c. HURRAH!-I've made my last summer's straw hat look as

Elkay's Straw Hat Cleaner, 10c and 25c.

BELL'S MOUTH ELIXIR, 15c.

Pure Olive Oil, 69c Quart. In original can. An imported olive oil, rich in olein, and has that full, nutty flavor so characteristic of Italian olive olls. We offer it to you with our positive guarantee of its purity. There is not a better or purer olive oil for food or medicinal uses to be had.

PURE COD LIVER OIL-25c full pint. Any druggist who says SAL AMMONIAC, for batteries. We sell this article at 10c lb.;

enough for 3 batteries. Absolutely Pure CARBOLIC ACID, 16-oz. bottles, 37c.

25c LITHIA TABLETS, 15c. Beneficial in gout, rheumatism and troubles due to uric acid. 40 tablets to a bottle...... 15c CRUDE CARBOLIC ACID, full pint bottle...... 10c

Trional Powders, 10 grains each, 35c dozen; 3 dozen for \$1.00.

One pound package of GELATINE, 33c. You

now pay 10c for 1 ounce. Quinine Pills or Capsules.

100 2-grain Quinine Pills, 18c.

Harmony Florida Water, large bottles, 42c. Harmony Sachet, violet and rose, special, 25c 1-oz. bottle. Imported Rice Powder-regular 25c size-13c.

Springtime cleaning for beds only necessary once a year if you use I oz. Corrosive Sublimate. I oz. Carbolic Acid, 1 pt. Wood Alcohol-all mixed in a bottle, and a brush goes with it-for 25c.

JAP O NITA TALCUM-an exquisite perfumed Japanese Talcum Powder. Large jar.....

RUBBER SPONGES, 25c.-Big shipment of New Red Rubber Sponges just received—all sizes (small and large). 25c and up to \$2.50 for Sponges that sold up to \$3.75.

PEROXIDE HYDROG EN-25c full pint. An excellent dentifrice and mouth-wash; an antiseptic for sores, cuts, burns, etc. A bleaching agent for the skin and hair. TESSICO GRANITE WARE-Antiseptic Fountain Syringe: usually sold for \$2.25. Special......\$1.25

he "was not so sure about that."

the Senate which threatened to prevent ested in the items under discussion, with ferees, which they thought would surely Mr. McCall spoke in like doubtful terms.
Other members of the House and interested lobbyists drew the inference that

Other members of the House and interested lobbyists drew the inference that

The conferees were were the lobbyists drew the inference that well aware of the strong feeling in the loss and senate which threatened to prevent the items under discussion, with a view of ascertaining exactly how far the which threatened to prevent the adoption of a report carrying out the a view of ascertaining exactly how far they could go in making recommendation.

The senate which threatened to prevent the adoption of a report carrying out the a view of ascertaining exactly how far they could go in making recommendation. "it was all in the air again."

Senator Cullom, who had been summoned from Atlantic City, where he has been named in the tentative agreement heretofore reached. They were solution of the problems before them.

Sick wife, also was present at this morn-

for two years.

Sulphur Hair Restorer.

at \$1.00. Special, 39c.

Special, 10c large jar.

the camp meeting at Desplaines last night, drivers seem to be careful in their fre-

a check for \$38. Mr. Bergh reported the case to the police, but detectives sent to investigate made no arrests.

The conferees communicated with their investigate made no arrests.

The conferees communicated with their interval in the house and colleagues in the House and colleague

sick wife, also was present at this morn- ber rates, and realized the wide differadhered to his ultimatum not to go above his sincethis. He had been told by the ences between the demands \$1.25. Messrs. Payne and McCall of the committee that his presence was desired and the Senate on lumber. House conferees had been the last to see for the purpose of signing the conference. It is understood that the It is understood that the conferees

were satisfied that the President would was not so much interest in lumber. Recess Without Agreement.

When the conferees took a recess for be useless to present a report under pres
were satisfied that the Fresident would be opposed in his demands on the glove But the glove men had been led to be and hosiery schedules, and that it would lieve that after the concessions made yesterday by the glove industries a satisfied that the Fresident would be opposed in his demands on the glove But the glove men had been led to be useless to present a report under pres
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terday by the glove industries a satisfied that the glove men had been led to be useless to present a report under pres-

The news of the President's ultimatum adhered to his ultimatum not to go above ing's meeting. He had been told by the ences between the demands of the House created consternation in the House among the glove and hosiery men. There

their calculations.

We make our own Ice Cream and were not compelled to discontinue making it by the health authorities on their crusade of a month ago.

We prepare our sirups with the greatest care, and they are always pure and fresh. We know just the right way to mix

All the regular flavors, and fancy drinks of our own. Drink some today.

Have You Tried

OUR DELICIOUS

ICE CREAM SODA...5 CEN

We sell better soda at 5c than other stores do at 10c, and we are the only store in the city employing an expert high-priced

A Few of Our Friday & Saturday Candy Specials:

CHOCOLATE CRISPO-pound package, 29c.
Old-fashioned Whipped Cream Chocolates—1-lb.box, 21c.
Peters' and Caillers' Chocolate—5c size—3c. Large size, 1/2-lb. cakes, 27c.

U All No Mints, received fresh every week, 21c lb. Pure Rock Candy, 16c lb.
Wrigley's Spearmint, Adams' and Beeman's Chewing Gum. Chiclets, S. B. Cough Drops, Sen Sen, Mint Jujubes, Licorice Pastilles and Menthol Cough Drops, two packages for 5c. Knickerbockers' Milk Chocolate—5c size—3c.

Corn Paint, 10c.

There is no need of suffering from corns. Here is a remedy that removes them every time. No pain, no soreness, no injury. A complete cure in three days.

SUNFLOWER SEED, special price, lb...... 50 POWDERED SULPHUR, 1b...... 50 POWDERED ALUM, 1b...... 10c FLAXSEED MEAL, 1b...... 50 PREPARED CHALK, lb...... 5c SENNA LEAVES, lb....... 200 RHINITIS TABLETS-cure head colds. 100 in a bettle....15c Best FRENCH ROSEWATER, per pint, bottle included, 25c. EXTRACT OF VANILLA, in pint bottles, \$1.00. Absolutely pure—same as you now pay \$2.00 per pint for at other stores.

Half-pint bottle, 60c. COMPOUND LICORICE POWDER (in one-pound sealed package), 25c. You pay your druggist 25c for 4 oz.

RUBBER GLOVES, the good kind, same as rubber stores sell at \$1.00. Special, 39c. Don't let the roaches get a start. ROACH KNOCKER kills roaches, ants and water bugs. Large box, 19c.

IVORY SOAP, 4c cake. DENATURED ALCOHOL burns better than grain alcohol, and is odorless. 10c pint; 60c gallon.

GUM SHELLAC-Paint stores charge you 50c 1b. Our price, 25c lb. Dobell's Solution for catarrh, etc., 15c pint bottle. This is one

Oil of Citronella-the best remedy on earth to keep away mosquitoes. At Atlantic City you pay 25c for 4-ounce bottle. We sell you a 4-ounce bottle for 25c, or 10c per ounce. Don't go

of the best remedies for catarrh known.

Sticky Fly Paper-the kind that holds them; 6 sheets for 5c. Formaldehyde, 25c pint. A positive germicide and disinfectant.

Special for Friday and Saturday, regular \$1 Razor Strop. 59c. ELIXIR IRON, QUININE AND STRYCHNINE. This preparation is a combination of the three most efficient tonics now in use, and in a condition most favorable to their

ready assimilation. This combination forms a permanent and agreeable tonic and stimulant in all cases of nervous debility, collapse and other exhausted and depressed conditions, and as used is being prescribed by leading physicians. 50c pint.

BEEF, WINE AND IRON. Extract of beef, citrate of iron and sherry wine. This com bination is considered to be one of the most energetic blood

makers and vital restoratives and the most certain means of invigoration in exhaustive diseases, loss of blood or debility. 250

CARPENTER'S LIQUID COURT PLASTER-10c size-5c. NURSING BOTTLES, 3 for 10c. Pure VASELINE, pound bottles. Regularly 50c. Special, 25c.

50c DYSPEPSIA TABLETS, 25c. FLUID EXTRACT CASCARA, 4 ozs. for 25c. You now pay

STRYCHNIA TABLETS, any strength you want, any make, 25 cents for a bottle of BLAUD'S IRON PILLS-5 grains. Make blood and build up the system. In bottle of 100. A month's treatment will do you more good than 1 dozen \$1.00

bottles of sarsaparilla. IMPROVED MUSTARD PLASTERS, 10 leaves in enameled tin

BORACIC ACID, in sealed pound packages. Others charge 40c. CREAM TARTAR AND SULPHUR LOZ-

ENGES purify the blood. 25c box for 10c.

EXTRACT OF BEEF, Armour's or Cudahy's brand. 50c size......35c

Red Cross Kidney Plasters, 15c. POWDERED BORAX-THE 20-MULE TEAM, 6c per pound

STILLMAN'S FRECKLE CREAM, 27c. SKEETER SKOOT-the mosquito's dread-25c size-special, 19c.

MUNYON'S WITCH HAZEL SOAPregular 15c size. Special..... 6c

Hot-Water Bottles at Half Price. HOT-WATER BAGS-Hygeia. Made by Goodyear Rubber

Company. Regularly \$2.00...... 98c Combination WATER BOTTLE AND SYRINGE-positively the best make. Never sold for less than \$3.25. Special\$1.50 REVOLVING SPRAY SYRINGE...... 98c PARISIAN SAGE HAIR TONIC 44c SWEETHEART SOAP, cake 3c

WAMPOLE'S OIL, \$1.00 size...... 59c We have just received a lot of Fountain Syringes-2, 3 and 4 quarts—made by the best rubber house in the country—their name stamped on each. Ought to sell from \$1.50 to \$2.50. Special, 79c. If you want a truss, here's your chance. We will sell during

this sale Elastic Trusses that have always sold for \$1.50 for 69c with this coupon. We carry a full line of Trusses and Abdominal

(Continued from First Page.)

ence that the schedule would have to be reopened. When Mr. Payne was impor-

factory agreement was at hand. They were dismayed, therefore, by the President's ultimatum, which upset all of From the Galveston News.

Both the House and Senate adjourned early, to meet tomorrow, although great Peaches and Cream.

From the Atchison Globe. When a young and pretty girl appears in a white dress and a blue sash on a summer evening a man feels like taking

a spoon and eating her. Educational.

Why keep the boy grubbing at the dead